Top graduates will get the opportunity to join WaterFurnace International’s

**Climate Solutions Sales Trainee Program**

Will YOU be one of them?

Join us, and grow in an entrepreneurial culture producing a clean energy product. Combine your contributions with those of an experienced team of professionals. Nature fuels our product; passion fuels our success.

Headquartered in Fort Wayne, Indiana, the WaterFurnace name has been synonymous with geothermal since we were founded in 1983. Over the years we’ve worked to innovate new technologies, integrate key trends and grow our core business to represent clean and sustainable solutions. Our units combine sound engineering with the highest levels of quality control to provide you with some of the most efficient heating and cooling systems on the planet.

WaterFurnace is proud to be a part of the Climate Solutions Business Area of our parent company, NIBE. NIBE is a global group that helps reduce climate footprints through intelligent energy use. By developing and producing energy-efficient indoor comfort solutions for all types of buildings, NIBE helps its customers reduce their energy consumption and environmental impact. NIBE also provides the market with components and solutions for intelligent heating and control in industry and infrastructure.

From its beginnings in Sweden more than 60 years ago, NIBE has grown into a global group with a market presence on all continents. Investments in sustainable product development and acquisitions have helped the NIBE Group expand substantially, resulting in sales of over USD 1.7 billion in 2016. Operations are conducted within three business areas – NIBE Climate Solutions, NIBE Element and NIBE Stoves – with more than 13,000 employees across the globe. NIBE has been listed under the name NIBE Industrier on Nasdaq Stockholm, Large Cap list, since 1997, with a secondary listing on the SIX Swiss Exchange since 2011.

We are looking for Engineering graduates who are excited about a fast track learning opportunity in Technical Sales and are ready to take on a great challenge. To apply, you must possess ...
- A Bachelor’s degree in Engineering
- A maximum of three years of related working experience prior to or after graduation.
- The demonstrated abilities of a team player
- Possess strong analytical and problem solving skills.
- A willingness to relocate within the Continental U.S. after completing the two-year program.
- A proven skill set to excel in a Sales role, a strong desire to achieve, and the determination to make a difference. If that sounds like you, come join our team!

The opportunity
The Climate Solutions JUST (JUNior Sales Training) Program ensures a thorough introduction to sales, exposure to multiple fields, local and international training, and the support of a dedicated mentor. You will be employed with WaterFurnace’s Corporate Office Sales Team in Fort Wayne during the two-year program, conducting research and analyzing information to support business decisions.

During the JUST program, the candidates will meet regularly at different locations in Europe and North America for training. You will be introduced to company values, business principles, and sales strategies. During the course of the program, you will individually carry out an assignment related to sales to be presented to Senior Management. One part of the program could be completed abroad at another group sales company.

What we offer
Once accepted to the program, you will be a member of the NIBE Climate Solutions JUST Program and employed with WaterFurnace from day one. You will join a company that invests in you, and you will be an important part of a global network. Following the successful completion of the program, you will be offered a position within WaterFurnace’s Sales Team that will continue to foster your growth and further development. If you perform well, you will get the opportunity to attain a key position.

To apply
Please submit your application and résumé by e-mail to careers@waterfurnace.com Attention: Rick Hoffmann, VP – Administration.

WaterFurnace International, Inc. is an equal opportunity employer and all qualified applicants will receive consideration for employment without regard to race, color, religion, sex, national origin, disability status, protected veteran status, or any other characteristic protected by law.